

Fiscal Regime Comparison Across Jurisdictions Training Course

OGI-1133 · 5 days · 15 CPD hours · English

Overview

Fiscal Regime Comparison is a strategic oil and gas capability focused on evaluating how different petroleum fiscal systems allocate value, risk, government revenue and investor returns across jurisdictions. The Fiscal Regime Comparison Across Jurisdictions Training Course from [Institute For Oil & Gas Training](#) develops the commercial and analytical skills required to assess petroleum fiscal terms, compare competing jurisdictions and support investment, licensing and portfolio decisions.

Oil and gas organisations operate across jurisdictions with materially different fiscal structures, tax systems, production sharing arrangements, royalty mechanisms, bonuses, cost recovery provisions, profit-based taxes, government participation arrangements and economic rent mechanisms. Comparing these systems requires more than reviewing headline tax rates. Effective fiscal analysis examines the complete economic structure of a petroleum regime and its effect on project economics throughout the exploration, development, production and abandonment lifecycle.

This course addresses the skills gap between technical knowledge of petroleum fiscal terms and the practical ability to benchmark complete fiscal systems. Participants examine country fiscal term comparison methodologies, fiscal competitiveness benchmarking, regime progressivity and the distribution of economic value between governments and investors. The programme also addresses front-end loading of government revenue, fiscal stability and stabilisation clauses, resource nationalism risk and licensing round terms.

Institute For Oil & Gas Training positions fiscal regime analysis within the wider commercial decision-making environment of international oil and gas operations. Participants develop a structured approach to comparing jurisdictions without relying on isolated tax rates or individual fiscal provisions. The course considers how royalties, production sharing mechanisms, cost recovery limits, profit oil and gas splits, petroleum income taxes, additional profits taxes, bonuses, state participation and domestic obligations interact within an integrated fiscal system.

The course also examines investor attractiveness ranking as a comparative analytical exercise. Participants assess the factors that influence investment attractiveness, including government take, contractor take, project sensitivity, fiscal stability, administrative complexity, contractual certainty and the timing of government revenue. The emphasis remains on transparent comparison rather than simplistic rankings, enabling organisations to establish their own investment criteria and decision thresholds.

A major focus is the distinction between progressive and regressive fiscal structures. Regime progressivity determines how government revenue responds to changes in project profitability. Participants explore how fiscal systems behave under different oil and gas price assumptions, production profiles, capital expenditure levels and operating cost structures. This provides a stronger basis for understanding whether a fiscal regime shares upside and downside between government and investors in a commercially sustainable manner.

The course also examines the commercial significance of front-end loading of government revenue. Royalties, signature bonuses, surface fees and early-stage tax payments can affect project economics differently from profit-based mechanisms. Understanding the timing of fiscal payments is therefore essential when comparing jurisdictions with similar headline government take but different cash flow profiles.

Fiscal stability and stabilisation clauses receive dedicated attention because contractual and legislative changes can materially influence long-term petroleum investments. Participants examine how stabilisation provisions are structured, how fiscal terms are protected or adjusted and how contractual certainty interacts with changing government policy.

Resource nationalism risk is addressed as a commercial consideration rather than as a political judgement. Participants examine how changes in state participation, domestic requirements, fiscal expectations, licensing policies and contract terms can affect investment analysis. The course provides a framework for identifying relevant indicators and incorporating them into structured jurisdictional assessments.

Licensing round terms are also examined because competitive bid rounds often introduce commercial variables that sit alongside the core fiscal regime. Participants assess signature bonuses, work programme commitments, minimum expenditure obligations, relinquishment provisions, local content requirements and other bid variables when evaluating the overall attractiveness of an opportunity.

The programme is designed for professionals involved in petroleum economics, tax, finance, commercial management, business development, investment analysis, licensing, contracts and portfolio strategy. It provides a practical framework for transforming complex fiscal information into commercially relevant analysis for corporate decision-making.

Objectives

- Understand the structure and commercial purpose of petroleum fiscal regimes across different jurisdictions
- Apply a systematic approach to Fiscal Regime Comparison across international oil and gas opportunities
- Conduct fiscal competitiveness benchmarking using consistent commercial criteria
- Compare country fiscal terms across royalties, production sharing, taxation, bonuses and government participation
- Evaluate government take and investor economics across different petroleum fiscal structures
- Assess regime progressivity under changing commodity prices, production levels and project costs
- Understand the commercial implications of front-end loading of government revenue
- Analyse fiscal stability and stabilisation clauses within long-term petroleum agreements

- Identify commercial indicators associated with resource nationalism risk
- Evaluate licensing round terms alongside core fiscal provisions
- Assess the timing and distribution of government revenue across the project lifecycle
- Develop structured investor attractiveness ranking methodologies
- Distinguish headline fiscal rates from the overall economic effect of a petroleum regime
- Compare fiscal systems using project-specific assumptions and commercial scenarios
- Communicate fiscal regime findings to finance, commercial, investment and executive stakeholders
- Strengthen jurisdictional screening and portfolio evaluation processes
- Support negotiations through stronger understanding of fiscal mechanisms and commercial trade-offs

Training methodology

Institute For Oil & Gas Training uses a commercially focused methodology that combines structured instruction with practical fiscal analysis. The delivery approach is designed around the way fiscal regimes are evaluated in real oil and gas organisations, where professionals need to interpret contractual terms, compare jurisdictions and understand the economic consequences of fiscal provisions.

Case studies form a central component of the programme. Participants examine contrasting petroleum fiscal structures and identify the principal variables that influence project economics. These exercises focus on the interaction between royalties, production sharing, cost recovery, taxation, government participation and profit-based mechanisms.

Comparative fiscal modelling exercises provide practical experience in country fiscal term comparison. Participants work through simplified project scenarios and compare how different fiscal structures affect government revenue and investor economics. The exercises demonstrate why headline tax rates alone provide an incomplete picture of fiscal competitiveness.

Group exercises are used to examine investor attractiveness ranking methodologies. Participants identify relevant commercial criteria, establish comparison frameworks and discuss the relative importance of fiscal stability, project economics, licensing terms and contractual certainty. This approach develops the ability to present fiscal analysis clearly to senior commercial and investment stakeholders.

Scenario-based exercises address regime progressivity under changing project conditions. Participants consider how fiscal outcomes change when production, prices, capital expenditure and operating costs vary. This provides practical insight into the behaviour of fiscal systems across different project phases and economic conditions.

Real-world licensing scenarios are used to examine licensing round terms and bid economics. Participants assess the combined effect of fiscal provisions and bid obligations, including bonuses, work programmes and expenditure commitments. The exercises reinforce the importance of evaluating the complete commercial proposition.

The methodology also incorporates structured discussion of fiscal stability and stabilisation clauses. Participants examine how contractual protections interact with changing fiscal environments and how these provisions should be considered during investment and negotiation analysis.

Organisational impact

The course strengthens the organisation's ability to evaluate international petroleum opportunities through a consistent fiscal analysis framework. This supports better alignment between finance, commercial, tax, business development, economics and investment functions.

A structured Fiscal Regime Comparison methodology reduces the risk of comparing jurisdictions on incomplete information. Organisations gain a clearer basis for assessing royalties, taxation, production sharing, government participation, bonuses and other fiscal provisions as an integrated system.

Improved fiscal competitiveness benchmarking supports portfolio screening and business development. Commercial teams can identify the fiscal provisions that materially affect project economics and present comparisons using consistent criteria across different countries and licensing opportunities.

The programme also strengthens investment analysis by improving understanding of government take and investor economics. Organisations gain greater visibility of how fiscal payments affect project cash flows and how different fiscal mechanisms behave under changing economic conditions.

Understanding regime progressivity supports stronger economic evaluation. Companies can assess how government revenue responds to project profitability and identify fiscal structures that allocate economic upside and downside differently across project scenarios.

The focus on front-end loading of government revenue improves cash flow analysis. Organisations can distinguish between fiscal mechanisms that generate revenue early in the project lifecycle and those that depend on profitability or production. This provides a more complete view of investment economics.

Greater understanding of fiscal stability and stabilisation clauses supports contract review and commercial risk management. Teams can identify the provisions that influence long-term fiscal certainty and incorporate them into jurisdictional and project assessments.

The resource nationalism risk component strengthens country risk analysis by focusing attention on observable commercial and contractual indicators. This supports structured review of government participation, domestic obligations, licensing conditions and changing fiscal expectations.

Improved analysis of licensing round terms helps organisations evaluate bid opportunities more comprehensively. Commercial teams can assess fiscal terms together with signature bonuses, work programmes, minimum expenditure requirements and other bid obligations.

The course also supports stronger internal communication. Participants learn to translate complex fiscal provisions into commercially relevant findings for senior management, investment committees and cross-functional decision-makers.

Personal impact

Participants develop stronger commercial fluency in petroleum fiscal systems and gain the ability to interpret complex fiscal provisions within an integrated economic framework.

The course strengthens analytical capability by teaching participants to compare fiscal structures systematically rather than relying on individual tax rates or isolated contractual provisions. This improves the quality and consistency of professional fiscal assessments.

Participants gain practical skills in fiscal competitiveness benchmarking and country fiscal term comparison. These capabilities support professionals working across international portfolios, licensing opportunities and cross-border investment evaluations.

The programme also develops confidence in analysing government take and investor economics. Participants learn how different fiscal mechanisms affect project value, cash flow and economic exposure across different operating scenarios.

Professionals involved in negotiations gain a stronger understanding of the commercial implications of fiscal provisions. This supports more informed discussions around fiscal terms, stabilisation provisions, bonuses, government participation and licensing commitments.

Participants also improve their ability to identify and communicate fiscal risk. Understanding regime progressivity, front-end loading and fiscal stability enables professionals to explain the economic significance of fiscal provisions to colleagues and senior stakeholders.

The course provides transferable analytical skills for professionals progressing into senior commercial, finance, economics, tax, business development and investment roles. It strengthens the ability to connect fiscal analysis with wider portfolio and corporate strategy.

Who should attend

- Petroleum economists who need to compare fiscal structures and evaluate project economics across jurisdictions
- Commercial managers who assess investment opportunities, negotiations and petroleum agreements
- Finance managers who evaluate government revenue, project cash flow and fiscal exposure
- Tax professionals involved in petroleum taxation and international fiscal analysis
- Business development managers screening international licensing and investment opportunities

- Investment professionals assessing the commercial attractiveness of upstream projects
- Licensing professionals evaluating bid terms and government requirements
- Contracts professionals reviewing fiscal provisions within petroleum agreements
- Corporate strategy professionals comparing countries and investment portfolios
- Portfolio managers responsible for international upstream opportunities
- Government relations professionals who need to understand the commercial structure of petroleum fiscal systems
- Senior executives requiring a structured understanding of jurisdictional fiscal competitiveness
- Legal and commercial advisers involved in petroleum fiscal and contractual assessments
- Energy consultants supporting fiscal, commercial and investment analysis
- Project development professionals evaluating the economic implications of fiscal terms

Course outline

Foundations of Petroleum Fiscal Regimes

This module establishes a structured foundation for analysing petroleum fiscal systems across jurisdictions. It examines the principal mechanisms used by governments to capture economic value from oil and gas resources and explains how individual fiscal instruments interact within a complete regime.

Fiscal Competitiveness and Country Comparison

This module focuses on fiscal competitiveness benchmarking and country fiscal term comparison. Participants examine how fiscal systems should be compared using consistent economic assumptions rather than headline rates alone.

Progressivity, Government Revenue and Project Economics

This module examines regime progressivity and the distribution of economic value between governments and investors. Participants evaluate how fiscal systems respond to changes in project profitability and how the timing of government revenue affects investment economics.

Fiscal Stability, Stabilisation and Resource Risk

This module examines fiscal stability and stabilisation clauses within long-term petroleum investments. It also considers resource nationalism risk and the commercial factors that influence long-term confidence in a jurisdiction.

Licensing Round Terms and Integrated Fiscal Evaluation

This module brings the course together through integrated analysis of licensing round terms and complete fiscal structures. Participants apply the comparison methodology to investment scenarios and develop a structured approach to presenting jurisdictional findings.

Scheduled dates

Dates	Venue	Format	Fee
05 - 09 Oct 2026	Abu Dhabi, United Arab Emirates	In person	£4,100
05 - 09 Oct 2026	Abuja, Nigeria	In person	£4,100
05 - 09 Oct 2026	Accra, Ghana	In person	£4,100
05 - 09 Oct 2026	Addis Ababa, Ethiopia	In person	£4,100
05 - 09 Oct 2026	Al Ain, United Arab Emirates	In person	£4,100
05 - 09 Oct 2026	Al Khobar, Saudi Arabia	In person	£4,100
05 - 09 Oct 2026	Alberta, Canada	In person	£4,100
05 - 09 Oct 2026	AlUla, Saudi Arabia	In person	£4,100
05 - 09 Oct 2026	Amman, Jordan	In person	£4,100
05 - 09 Oct 2026	Amsterdam, Netherlands	In person	£4,100
05 - 09 Oct 2026	Athens, Greece	In person	£4,100
05 - 09 Oct 2026	Baku, Azerbaijan	In person	£4,100
05 - 09 Oct 2026	Barcelona, Spain	In person	£4,100
05 - 09 Oct 2026	Berlin, Germany	In person	£4,100
05 - 09 Oct 2026	Boston, United States	In person	£4,100
05 - 09 Oct 2026	Brussels, Belgium	In person	£4,100
05 - 09 Oct 2026	Budapest, Hungary	In person	£4,100
05 - 09 Oct 2026	Cairo, Egypt	In person	£4,100
05 - 09 Oct 2026	Cape Town, South Africa	In person	£4,100
05 - 09 Oct 2026	Casablanca, Morocco	In person	£4,100
05 - 09 Oct 2026	Dammam, Saudi Arabia	In person	£4,100
05 - 09 Oct 2026	Dhahran, Saudi Arabia	In person	£4,100

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05 - 09 Oct 2026	Doha, Qatar	In person	£4,100
05 - 09 Oct 2026	Dubai, United Arab Emirates	In person	£4,100
05 - 09 Oct 2026	Edinburgh, United Kingdom	In person	£4,100
05 - 09 Oct 2026	Edmonton, Canada	In person	£4,100
05 - 09 Oct 2026	Frankfurt, Germany	In person	£4,100
05 - 09 Oct 2026	Geneva, Switzerland	In person	£4,100
05 - 09 Oct 2026	Houston, United States	In person	£4,100
05 - 09 Oct 2026	Istanbul, Turkey	In person	£4,100
05 - 09 Oct 2026	Jakarta, Indonesia	In person	£4,100
05 - 09 Oct 2026	Jeddah, Saudi Arabia	In person	£4,100
05 - 09 Oct 2026	Jubail, Saudi Arabia	In person	£4,100
05 - 09 Oct 2026	Khamis Mushait, Saudi Arabia	In person	£4,100
05 - 09 Oct 2026	Kigali, Rwanda	In person	£4,100
05 - 09 Oct 2026	Kuala Lumpur, Malaysia	In person	£4,100
05 - 09 Oct 2026	Lisbon, Portugal	In person	£4,100
05 - 09 Oct 2026	Liverpool, United Kingdom	In person	£4,100
05 - 09 Oct 2026	London, United Kingdom	In person	£4,100
05 - 09 Oct 2026	Los Angeles, United States	In person	£4,100
05 - 09 Oct 2026	Luanda, Angola	In person	£4,100
05 - 09 Oct 2026	Madrid, Spain	In person	£4,100
05 - 09 Oct 2026	Manama, Bahrain	In person	£4,100
05 - 09 Oct 2026	Marbella, Spain	In person	£4,100
05 - 09 Oct 2026	Marrakech, Morocco	In person	£4,100
05 - 09 Oct 2026	Miami, United States	In person	£4,100
05 - 09 Oct 2026	Milan, Italy	In person	£4,100
05 - 09 Oct 2026	Munich, Germany	In person	£4,100

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05 - 09 Oct 2026	Muscat, Oman	In person	£4,100
05 - 09 Oct 2026	Nairobi, Kenya	In person	£4,100
05 - 09 Oct 2026	New York, United States	In person	£4,100
05 - 09 Oct 2026	Nice, France	In person	£4,100
05 - 09 Oct 2026	Nouakchott, Mauritania	In person	£4,100
05 - 09 Oct 2026	Oslo, Norway	In person	£4,100
05 - 09 Oct 2026	Paris, France	In person	£4,100
05 - 09 Oct 2026	Port Louis, Mauritius	In person	£4,100
05 - 09 Oct 2026	Prague, Czech Republic	In person	£4,100
05 - 09 Oct 2026	Pretoria, South Africa	In person	£4,100
05 - 09 Oct 2026	Riyadh, Saudi Arabia	In person	£4,100
05 - 09 Oct 2026	Rome, Italy	In person	£4,100
05 - 09 Oct 2026	Sarajevo, Bosnia and Herzegovina	In person	£4,100
05 - 09 Oct 2026	Sharm El Sheikh, Egypt	In person	£4,100
05 - 09 Oct 2026	Singapore	In person	£4,100
05 - 09 Oct 2026	Stockholm, Sweden	In person	£4,100
05 - 09 Oct 2026	Tokyo, Japan	In person	£4,100
05 - 09 Oct 2026	Toronto, Canada	In person	£4,100
05 - 09 Oct 2026	Tromso, Norway	In person	£4,100
05 - 09 Oct 2026	Vienna, Austria	In person	£4,100
05 - 09 Oct 2026	Zagreb, Croatia	In person	£4,100
05 - 09 Oct 2026	Zurich, Switzerland	In person	£4,100
05 - 09 Oct 2026	Online, Virtual	Online	£4,100
01 - 05 Feb 2027	Abu Dhabi, United Arab Emirates	In person	£4,100
01 - 05 Feb 2027	Abuja, Nigeria	In person	£4,100
01 - 05 Feb 2027	Accra, Ghana	In person	£4,100

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01 - 05 Feb 2027	Al Ain, United Arab Emirates	In person	£4,100
01 - 05 Feb 2027	Al Khobar, Saudi Arabia	In person	£4,100
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04 - 08 Oct 2027	Dammam, Saudi Arabia	In person	£4,100
04 - 08 Oct 2027	Dhahran, Saudi Arabia	In person	£4,100
04 - 08 Oct 2027	Doha, Qatar	In person	£4,100
04 - 08 Oct 2027	Dubai, United Arab Emirates	In person	£4,100
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04 - 08 Oct 2027	Houston, United States	In person	£4,100
04 - 08 Oct 2027	Istanbul, Turkey	In person	£4,100
04 - 08 Oct 2027	Jakarta, Indonesia	In person	£4,100
04 - 08 Oct 2027	Jeddah, Saudi Arabia	In person	£4,100
04 - 08 Oct 2027	Jubail, Saudi Arabia	In person	£4,100
04 - 08 Oct 2027	Khamis Mushait, Saudi Arabia	In person	£4,100
04 - 08 Oct 2027	Kigali, Rwanda	In person	£4,100
04 - 08 Oct 2027	Kuala Lumpur, Malaysia	In person	£4,100
04 - 08 Oct 2027	Lisbon, Portugal	In person	£4,100
04 - 08 Oct 2027	Liverpool, United Kingdom	In person	£4,100
04 - 08 Oct 2027	London, United Kingdom	In person	£4,100
04 - 08 Oct 2027	Los Angeles, United States	In person	£4,100
04 - 08 Oct 2027	Luanda, Angola	In person	£4,100
04 - 08 Oct 2027	Madrid, Spain	In person	£4,100
04 - 08 Oct 2027	Manama, Bahrain	In person	£4,100

Dates	Venue	Format	Fee
04 - 08 Oct 2027	Marbella, Spain	In person	£4,100
04 - 08 Oct 2027	Marrakech, Morocco	In person	£4,100
04 - 08 Oct 2027	Miami, United States	In person	£4,100
04 - 08 Oct 2027	Milan, Italy	In person	£4,100
04 - 08 Oct 2027	Munich, Germany	In person	£4,100
04 - 08 Oct 2027	Muscat, Oman	In person	£4,100
04 - 08 Oct 2027	Nairobi, Kenya	In person	£4,100
04 - 08 Oct 2027	New York, United States	In person	£4,100
04 - 08 Oct 2027	Nice, France	In person	£4,100
04 - 08 Oct 2027	Nouakchott, Mauritania	In person	£4,100
04 - 08 Oct 2027	Oslo, Norway	In person	£4,100
04 - 08 Oct 2027	Paris, France	In person	£4,100
04 - 08 Oct 2027	Port Louis, Mauritius	In person	£4,100
04 - 08 Oct 2027	Prague, Czech Republic	In person	£4,100
04 - 08 Oct 2027	Pretoria, South Africa	In person	£4,100
04 - 08 Oct 2027	Riyadh, Saudi Arabia	In person	£4,100
04 - 08 Oct 2027	Rome, Italy	In person	£4,100
04 - 08 Oct 2027	Sarajevo, Bosnia and Herzegovina	In person	£4,100
04 - 08 Oct 2027	Sharm El Sheikh, Egypt	In person	£4,100
04 - 08 Oct 2027	Singapore	In person	£4,100
04 - 08 Oct 2027	Stockholm, Sweden	In person	£4,100
04 - 08 Oct 2027	Tokyo, Japan	In person	£4,100
04 - 08 Oct 2027	Toronto, Canada	In person	£4,100
04 - 08 Oct 2027	Tromso, Norway	In person	£4,100
04 - 08 Oct 2027	Vienna, Austria	In person	£4,100
04 - 08 Oct 2027	Zagreb, Croatia	In person	£4,100

Dates	Venue	Format	Fee
04 - 08 Oct 2027	Zurich, Switzerland	In person	£4,100
04 - 08 Oct 2027	Online, Virtual	Online	£4,100

Certificate

Attendees who successfully complete the Fiscal Regime Comparison Across Jurisdictions Training Course receive a Certificate of Completion from Institute For Oil & Gas Training.

The certificate is issued upon completion of the course and requires attendance throughout the scheduled programme. Participants are expected to engage fully with the course activities, practical exercises, discussions and comparative fiscal analysis.