

# Financial Evaluation of Suppliers & Contractors: Tender Evaluation Training Course

OGI-1185 · 5 days · 15 CPD hours · English

## Overview

---

The Financial Evaluation of Suppliers & Contractors Training Course from [Institute For Oil & Gas Training](#) develops the commercial and analytical capability required to assess supplier and contractor financial proposals with consistency, transparency and commercial discipline. Financial Evaluation of Suppliers & Contractors is a critical procurement capability for oil and gas organisations where tender decisions involve complex cost structures, contractor rates, long-term commitments and significant financial exposure.

Oil and gas procurement teams evaluate tenders across equipment, engineering services, construction, maintenance, drilling, fabrication, logistics, inspection, shutdowns and specialist contracting. A technically compliant tender does not automatically represent the strongest commercial proposition. Procurement professionals need to understand how quoted prices are constructed, identify cost drivers, compare commercial offers on a consistent basis and distinguish genuine value from artificially low initial pricing.

This course addresses the practical skills gap between receiving commercial bids and making a robust financial evaluation. Participants examine commercial bid evaluation, cost breakdown analysis, should cost modelling, rate benchmarking and total cost of ownership techniques. The programme also develops the ability to perform lifecycle cost comparison and identify pricing conditions that create future exposure.

Financial evaluation requires more than comparing headline tender prices. Supplier quotations contain labour rates, materials, equipment costs, overheads, profit margins, logistics, mobilisation, financing implications, taxes and contractual assumptions. Differences in payment terms, escalation mechanisms, currencies, allowances and exclusions can materially affect the commercial position of a bid. This course provides a structured approach for analysing those variables before procurement decisions are finalised.

Particular attention is given to abnormally low bid detection. Participants learn how unusually low prices can be investigated through underlying cost structures, assumptions, scope interpretation and supplier capacity rather than being accepted simply because they improve the apparent tender price. The course also addresses the commercial implications of price escalation clauses, payment terms evaluation and negotiation levers.

Institute For Oil & Gas Training focuses the programme on realistic procurement situations encountered across upstream, midstream, downstream and integrated energy operations. The content supports procurement, contracts, finance, project and commercial teams that need a common financial language when assessing suppliers and contractors.

The course also connects tender evaluation with long-term commercial performance. Total cost of ownership, lifecycle cost comparison and supplier financial resilience provide a broader basis for evaluating proposals where acquisition price represents only one element of the overall expenditure. Participants therefore develop an integrated approach to evaluating both immediate tender value and longer-term commercial exposure.

By the end of the programme, participants establish a practical framework for reviewing supplier and contractor financial submissions, challenging unsupported assumptions, normalising commercial information and presenting defensible evaluation conclusions to internal stakeholders.

## Objectives

---

- Develop a structured approach to Financial Evaluation of Suppliers & Contractors in oil and gas procurement environments
- Apply commercial bid evaluation techniques to supplier and contractor tender submissions
- Perform detailed cost breakdown analysis across labour, materials, equipment and other cost components
- Develop practical should cost modelling approaches for procurement analysis
- Apply rate benchmarking to supplier and contractor pricing
- Evaluate total cost of ownership beyond the initial tender price
- Conduct lifecycle cost comparison across alternative supplier and contractor proposals
- Identify and investigate abnormally low bid submissions
- Assess price escalation clauses and their potential commercial implications
- Evaluate supplier payment terms and their effect on overall commercial value
- Identify negotiation levers from tender pricing structures and commercial conditions
- Normalise supplier proposals to improve comparability between bids
- Challenge unsupported commercial assumptions and pricing inconsistencies
- Strengthen collaboration between procurement, finance, contracts and technical teams
- Improve the quality and consistency of tender evaluation documentation
- Present financial evaluation findings clearly to procurement and management stakeholders
- Support commercially defensible supplier and contractor selection processes

- Recognise financial risks embedded within apparently competitive tender prices
- Establish a consistent framework for comparing short-term price and long-term cost
- Strengthen commercial decision-making across oil and gas procurement activities

## Training methodology

---

Institute For Oil & Gas Training delivers this course through an applied corporate methodology focused on practical financial evaluation rather than theoretical procurement instruction. Participants work with realistic oil and gas tender scenarios that replicate the commercial complexity of supplier and contractor proposals.

Case studies form a central part of the programme. Participants review sample commercial submissions containing different pricing structures, labour rates, material costs, payment conditions, escalation provisions, exclusions and contractual assumptions. The exercises demonstrate how apparently comparable bids can produce materially different commercial positions once their underlying assumptions are normalised.

Commercial bid evaluation exercises develop a disciplined process for reviewing tender returns. Participants compare supplier submissions against defined evaluation criteria, identify missing information and distinguish price differences from differences in scope or commercial conditions.

Cost breakdown analysis exercises focus on the structure behind quoted prices. Participants examine labour, materials, equipment, overheads, logistics and other cost components to determine the principal cost drivers. This creates a stronger basis for questioning supplier pricing and assessing whether quoted rates align with market and project conditions.

Should cost modelling is introduced through practical scenarios where participants construct an independent view of reasonable cost. This provides a reference point for evaluating supplier proposals and supports more informed commercial discussions.

Rate benchmarking exercises compare supplier and contractor rates across relevant cost categories. Participants assess variations in labour, equipment and service rates while considering differences in scope, location, complexity and contractual assumptions.

Total cost of ownership scenarios extend the evaluation beyond the initial purchase or contract price. Participants assess operating, maintenance, replacement and other relevant expenditure to establish a broader commercial perspective.

Lifecycle cost comparison exercises demonstrate how competing proposals can be evaluated across the expected period of use. This approach supports procurement decisions involving equipment, facilities, services and long-term contractor arrangements.

Participants also work through abnormally low bid detection scenarios. They examine unusually low tender prices and investigate whether the variance results from genuine efficiency, scope differences, omitted costs, incorrect assumptions or other commercial factors.

Negotiation simulations develop practical negotiation levers based on identified cost drivers and commercial terms. Participants practise using benchmarking information, payment structures, volume assumptions, escalation mechanisms and contractual conditions to support evidence-based negotiations.

Group exercises encourage collaboration between procurement, finance, contracts and technical functions. This reflects the cross-functional nature of major oil and gas procurement decisions, where financial evaluation must align with technical scope, contractual requirements and operational priorities.

Real-world scenarios are used throughout the course to connect analytical methods with procurement decisions. Participants are encouraged to challenge assumptions, document evaluation logic and communicate commercial findings clearly to decision-makers.

## **Organisational impact**

---

Financially robust tender evaluation strengthens procurement control across oil and gas operations. Organisations gain a structured approach for analysing supplier and contractor pricing before commercial commitments are finalised.

A consistent financial evaluation process improves tender comparability. Procurement teams can normalise different pricing structures, identify exclusions and assess underlying assumptions before comparing commercial offers. This reduces the risk of decisions being driven solely by headline tender values.

Cost breakdown analysis provides greater visibility of major cost drivers. Procurement and commercial teams can identify where supplier pricing requires clarification and focus discussions on the components that materially affect contract value.

Should cost modelling creates an independent commercial reference point. Organisations gain stronger evidence for challenging unsupported pricing and assessing whether supplier proposals align with the anticipated cost structure of the requirement.

Rate benchmarking supports more informed commercial decisions. Procurement professionals can compare labour, equipment and service rates against relevant internal and external reference points while accounting for differences in scope and commercial conditions.

Total cost of ownership improves the quality of procurement decisions involving long-term expenditure. An organisation can assess the broader financial consequences of acquisition, operation, maintenance and replacement rather than focusing exclusively on the initial purchase or tender price.

Lifecycle cost comparison supports a longer-term view of supplier value. This is particularly relevant where equipment, services or contractor arrangements generate expenditure throughout an extended operating period.

Abnormally low bid detection strengthens commercial risk identification. A low tender price receives structured investigation rather than automatic acceptance. Procurement teams can examine scope interpretation, cost assumptions, resource requirements and commercial conditions before deciding how the bid should be treated within the evaluation process.

Price escalation clauses receive greater commercial scrutiny. Teams can identify the circumstances under which prices change and understand how escalation mechanisms interact with contract exposure.

Payment terms evaluation provides greater visibility of the financial implications of proposed commercial conditions. Procurement teams can assess payment structures alongside price and other tender variables rather than treating them as isolated contractual details.

The programme also supports stronger negotiation preparation. Identified cost drivers, benchmark information, commercial assumptions and contractual conditions provide practical negotiation levers for procurement and commercial teams.

Cross-functional alignment is another organisational benefit. Procurement, finance, contracts, project and technical personnel develop a shared framework for discussing tender economics. This supports clearer evaluation discussions and more consistent documentation of commercial decisions.

The resulting capability supports procurement governance, expenditure control and commercial transparency without relying on headline price comparisons alone.

## **Personal impact**

---

Participants develop practical financial evaluation skills directly applicable to supplier and contractor procurement.

Procurement professionals strengthen their ability to review commercial submissions systematically and identify pricing differences that require investigation. They gain greater confidence when challenging supplier assumptions and requesting commercial clarification.

Contract and commercial professionals develop stronger analytical capability for reviewing rates, cost structures, escalation provisions and payment conditions. They also strengthen their ability to connect tender pricing with longer-term contractual exposure.

Finance professionals gain a stronger understanding of procurement pricing mechanics and the commercial factors influencing supplier and contractor expenditure. This improves collaboration with procurement and project teams during tender evaluation.

Project professionals develop a broader understanding of the financial consequences of supplier selection. They gain tools for assessing competing proposals through total cost of ownership and lifecycle cost comparison.

Participants also improve their ability to construct and interpret should cost models. This supports more evidence-based commercial discussions and provides a structured reference for evaluating supplier pricing.

The course strengthens rate benchmarking skills and improves recognition of unusual pricing patterns. Participants learn to investigate variations rather than relying on assumptions about whether a rate is inherently reasonable or unreasonable.

Negotiation capability also develops through practical exercises. Participants identify negotiation levers from cost structures, payment terms, escalation clauses and other commercial conditions.

The programme strengthens analytical communication. Participants learn to explain financial evaluation findings in a clear manner that supports procurement governance and management decision-making.

These capabilities support professional development across procurement, contracts, commercial management, supply chain, finance and project functions where supplier and contractor financial analysis forms part of the role.

## Who should attend

---

- Procurement Managers — responsible for commercial tender evaluation, supplier selection and procurement governance.
- Procurement Specialists — involved in analysing supplier and contractor commercial submissions.
- Category Managers — require structured financial analysis for category-level sourcing and contracting decisions.
- Contracts Managers — evaluate pricing structures, contractual mechanisms and commercial exposure.
- Commercial Managers — require stronger tools for assessing tender value and negotiation positions.
- Supply Chain Managers — need to understand supplier economics and commercial conditions affecting procurement outcomes.
- Contract Engineers — benefit from practical techniques for reviewing contractor rates and tender pricing.
- Quantity Surveyors — apply cost analysis and benchmarking techniques to contractor and project procurement.
- Cost Engineers — strengthen cost modelling, benchmarking and tender comparison capabilities.
- Project Controls Professionals — connect procurement pricing with project cost management.
- Finance Managers and Analysts — gain greater insight into supplier pricing and procurement-related financial exposure.
- Tender Evaluation Committee Members — require a consistent approach to reviewing and documenting commercial evaluations.
- Commercial Analysts — develop practical methods for cost modelling, bid comparison and commercial analysis.
- Supply Chain and Contracts Team Leaders — strengthen the financial evaluation capability of their teams.

- Senior Procurement and Commercial Professionals — enhance strategic negotiation and supplier evaluation capability.

## Course outline

---

### Commercial Tender Evaluation Foundations

This module establishes a structured framework for financial evaluation of supplier and contractor tenders. It examines the principles of commercial bid evaluation and shows how procurement teams establish comparability between proposals before assessing price and commercial value. Participants review tender structures, pricing schedules, commercial assumptions, exclusions and evaluation criteria.

### Cost Modelling and Rate Benchmarking

This module develops the analytical techniques required to understand what sits behind a supplier or contractor price. Participants examine cost breakdown analysis, should cost modelling and rate benchmarking as practical tools for evaluating commercial submissions. The module focuses on developing an independent view of cost and using it to challenge pricing assumptions.

### Total Cost and Lifecycle Evaluation

This module moves beyond initial tender price to examine the broader financial implications of supplier and contractor selection. Participants apply total cost of ownership and lifecycle cost comparison techniques to procurement scenarios involving equipment, services and longer-term commercial arrangements.

### Bid Risk and Commercial Terms

This module focuses on identifying financial risk within tender submissions and commercial conditions. Participants examine abnormally low bid detection, price escalation clauses and payment terms evaluation. The module develops a systematic approach to investigating pricing anomalies and understanding contractual mechanisms that influence final commercial exposure.

### Negotiation and Commercial Decision Making

This module integrates the financial evaluation techniques developed throughout the course and applies them to procurement negotiation and final commercial decision-making. Participants use cost models, benchmark information, lifecycle analysis and contractual observations to establish negotiation levers and communicate a defensible commercial position.

## Scheduled dates

---

| Dates            | Venue                           | Format    | Fee    |
|------------------|---------------------------------|-----------|--------|
| 12 - 16 Oct 2026 | Abu Dhabi, United Arab Emirates | In person | £3,800 |

| Dates            | Venue                        | Format    | Fee    |
|------------------|------------------------------|-----------|--------|
| 12 - 16 Oct 2026 | Abuja, Nigeria               | In person | £3,800 |
| 12 - 16 Oct 2026 | Accra, Ghana                 | In person | £3,800 |
| 12 - 16 Oct 2026 | Addis Ababa, Ethiopia        | In person | £3,800 |
| 12 - 16 Oct 2026 | Al Ain, United Arab Emirates | In person | £3,800 |
| 12 - 16 Oct 2026 | Al Khobar, Saudi Arabia      | In person | £3,800 |
| 12 - 16 Oct 2026 | Alberta, Canada              | In person | £3,800 |
| 12 - 16 Oct 2026 | AlUla, Saudi Arabia          | In person | £3,800 |
| 12 - 16 Oct 2026 | Amman, Jordan                | In person | £3,800 |
| 12 - 16 Oct 2026 | Amsterdam, Netherlands       | In person | £3,800 |
| 12 - 16 Oct 2026 | Athens, Greece               | In person | £3,800 |
| 12 - 16 Oct 2026 | Baku, Azerbaijan             | In person | £3,800 |
| 12 - 16 Oct 2026 | Barcelona, Spain             | In person | £3,800 |
| 12 - 16 Oct 2026 | Berlin, Germany              | In person | £3,800 |
| 12 - 16 Oct 2026 | Boston, United States        | In person | £3,800 |
| 12 - 16 Oct 2026 | Brussels, Belgium            | In person | £3,800 |
| 12 - 16 Oct 2026 | Budapest, Hungary            | In person | £3,800 |
| 12 - 16 Oct 2026 | Cairo, Egypt                 | In person | £3,800 |
| 12 - 16 Oct 2026 | Cape Town, South Africa      | In person | £3,800 |
| 12 - 16 Oct 2026 | Casablanca, Morocco          | In person | £3,800 |
| 12 - 16 Oct 2026 | Dammam, Saudi Arabia         | In person | £3,800 |
| 12 - 16 Oct 2026 | Dhahran, Saudi Arabia        | In person | £3,800 |
| 12 - 16 Oct 2026 | Doha, Qatar                  | In person | £3,800 |
| 12 - 16 Oct 2026 | Dubai, United Arab Emirates  | In person | £3,800 |
| 12 - 16 Oct 2026 | Edinburgh, United Kingdom    | In person | £3,800 |
| 12 - 16 Oct 2026 | Edmonton, Canada             | In person | £3,800 |
| 12 - 16 Oct 2026 | Frankfurt, Germany           | In person | £3,800 |

| Dates            | Venue                        | Format    | Fee    |
|------------------|------------------------------|-----------|--------|
| 12 - 16 Oct 2026 | Geneva, Switzerland          | In person | £3,800 |
| 12 - 16 Oct 2026 | Houston, United States       | In person | £3,800 |
| 12 - 16 Oct 2026 | Istanbul, Turkey             | In person | £3,800 |
| 12 - 16 Oct 2026 | Jakarta, Indonesia           | In person | £3,800 |
| 12 - 16 Oct 2026 | Jeddah, Saudi Arabia         | In person | £3,800 |
| 12 - 16 Oct 2026 | Jubail, Saudi Arabia         | In person | £3,800 |
| 12 - 16 Oct 2026 | Khamis Mushait, Saudi Arabia | In person | £3,800 |
| 12 - 16 Oct 2026 | Kigali, Rwanda               | In person | £3,800 |
| 12 - 16 Oct 2026 | Kuala Lumpur, Malaysia       | In person | £3,800 |
| 12 - 16 Oct 2026 | Lisbon, Portugal             | In person | £3,800 |
| 12 - 16 Oct 2026 | Liverpool, United Kingdom    | In person | £3,800 |
| 12 - 16 Oct 2026 | London, United Kingdom       | In person | £3,800 |
| 12 - 16 Oct 2026 | Los Angeles, United States   | In person | £3,800 |
| 12 - 16 Oct 2026 | Luanda, Angola               | In person | £3,800 |
| 12 - 16 Oct 2026 | Madrid, Spain                | In person | £3,800 |
| 12 - 16 Oct 2026 | Manama, Bahrain              | In person | £3,800 |
| 12 - 16 Oct 2026 | Marbella, Spain              | In person | £3,800 |
| 12 - 16 Oct 2026 | Marrakech, Morocco           | In person | £3,800 |
| 12 - 16 Oct 2026 | Miami, United States         | In person | £3,800 |
| 12 - 16 Oct 2026 | Milan, Italy                 | In person | £3,800 |
| 12 - 16 Oct 2026 | Munich, Germany              | In person | £3,800 |
| 12 - 16 Oct 2026 | Muscat, Oman                 | In person | £3,800 |
| 12 - 16 Oct 2026 | Nairobi, Kenya               | In person | £3,800 |
| 12 - 16 Oct 2026 | New York, United States      | In person | £3,800 |
| 12 - 16 Oct 2026 | Nice, France                 | In person | £3,800 |
| 12 - 16 Oct 2026 | Nouakchott, Mauritania       | In person | £3,800 |

| Dates            | Venue                            | Format    | Fee    |
|------------------|----------------------------------|-----------|--------|
| 12 - 16 Oct 2026 | Oslo, Norway                     | In person | £3,800 |
| 12 - 16 Oct 2026 | Paris, France                    | In person | £3,800 |
| 12 - 16 Oct 2026 | Port Louis, Mauritius            | In person | £3,800 |
| 12 - 16 Oct 2026 | Prague, Czech Republic           | In person | £3,800 |
| 12 - 16 Oct 2026 | Pretoria, South Africa           | In person | £3,800 |
| 12 - 16 Oct 2026 | Riyadh, Saudi Arabia             | In person | £3,800 |
| 12 - 16 Oct 2026 | Rome, Italy                      | In person | £3,800 |
| 12 - 16 Oct 2026 | Sarajevo, Bosnia and Herzegovina | In person | £3,800 |
| 12 - 16 Oct 2026 | Sharm El Sheikh, Egypt           | In person | £3,800 |
| 12 - 16 Oct 2026 | Singapore                        | In person | £3,800 |
| 12 - 16 Oct 2026 | Stockholm, Sweden                | In person | £3,800 |
| 12 - 16 Oct 2026 | Tokyo, Japan                     | In person | £3,800 |
| 12 - 16 Oct 2026 | Toronto, Canada                  | In person | £3,800 |
| 12 - 16 Oct 2026 | Tromso, Norway                   | In person | £3,800 |
| 12 - 16 Oct 2026 | Vienna, Austria                  | In person | £3,800 |
| 12 - 16 Oct 2026 | Zagreb, Croatia                  | In person | £3,800 |
| 12 - 16 Oct 2026 | Zurich, Switzerland              | In person | £3,800 |
| 12 - 16 Oct 2026 | Online, Virtual                  | Online    | £3,800 |
| 08 - 12 Feb 2027 | Abu Dhabi, United Arab Emirates  | In person | £3,800 |
| 08 - 12 Feb 2027 | Abuja, Nigeria                   | In person | £3,800 |
| 08 - 12 Feb 2027 | Accra, Ghana                     | In person | £3,800 |
| 08 - 12 Feb 2027 | Addis Ababa, Ethiopia            | In person | £3,800 |
| 08 - 12 Feb 2027 | Al Ain, United Arab Emirates     | In person | £3,800 |
| 08 - 12 Feb 2027 | Al Khobar, Saudi Arabia          | In person | £3,800 |
| 08 - 12 Feb 2027 | Alberta, Canada                  | In person | £3,800 |
| 08 - 12 Feb 2027 | AlUla, Saudi Arabia              | In person | £3,800 |

| Dates            | Venue                        | Format    | Fee    |
|------------------|------------------------------|-----------|--------|
| 08 - 12 Feb 2027 | Amman, Jordan                | In person | £3,800 |
| 08 - 12 Feb 2027 | Amsterdam, Netherlands       | In person | £3,800 |
| 08 - 12 Feb 2027 | Athens, Greece               | In person | £3,800 |
| 08 - 12 Feb 2027 | Baku, Azerbaijan             | In person | £3,800 |
| 08 - 12 Feb 2027 | Barcelona, Spain             | In person | £3,800 |
| 08 - 12 Feb 2027 | Berlin, Germany              | In person | £3,800 |
| 08 - 12 Feb 2027 | Boston, United States        | In person | £3,800 |
| 08 - 12 Feb 2027 | Brussels, Belgium            | In person | £3,800 |
| 08 - 12 Feb 2027 | Budapest, Hungary            | In person | £3,800 |
| 08 - 12 Feb 2027 | Cairo, Egypt                 | In person | £3,800 |
| 08 - 12 Feb 2027 | Cape Town, South Africa      | In person | £3,800 |
| 08 - 12 Feb 2027 | Casablanca, Morocco          | In person | £3,800 |
| 08 - 12 Feb 2027 | Dammam, Saudi Arabia         | In person | £3,800 |
| 08 - 12 Feb 2027 | Dhahran, Saudi Arabia        | In person | £3,800 |
| 08 - 12 Feb 2027 | Doha, Qatar                  | In person | £3,800 |
| 08 - 12 Feb 2027 | Dubai, United Arab Emirates  | In person | £3,800 |
| 08 - 12 Feb 2027 | Edinburgh, United Kingdom    | In person | £3,800 |
| 08 - 12 Feb 2027 | Edmonton, Canada             | In person | £3,800 |
| 08 - 12 Feb 2027 | Frankfurt, Germany           | In person | £3,800 |
| 08 - 12 Feb 2027 | Geneva, Switzerland          | In person | £3,800 |
| 08 - 12 Feb 2027 | Houston, United States       | In person | £3,800 |
| 08 - 12 Feb 2027 | Istanbul, Turkey             | In person | £3,800 |
| 08 - 12 Feb 2027 | Jakarta, Indonesia           | In person | £3,800 |
| 08 - 12 Feb 2027 | Jeddah, Saudi Arabia         | In person | £3,800 |
| 08 - 12 Feb 2027 | Jubail, Saudi Arabia         | In person | £3,800 |
| 08 - 12 Feb 2027 | Khamis Mushait, Saudi Arabia | In person | £3,800 |

| Dates            | Venue                      | Format    | Fee    |
|------------------|----------------------------|-----------|--------|
| 08 - 12 Feb 2027 | Kigali, Rwanda             | In person | £3,800 |
| 08 - 12 Feb 2027 | Kuala Lumpur, Malaysia     | In person | £3,800 |
| 08 - 12 Feb 2027 | Lisbon, Portugal           | In person | £3,800 |
| 08 - 12 Feb 2027 | Liverpool, United Kingdom  | In person | £3,800 |
| 08 - 12 Feb 2027 | London, United Kingdom     | In person | £3,800 |
| 08 - 12 Feb 2027 | Los Angeles, United States | In person | £3,800 |
| 08 - 12 Feb 2027 | Luanda, Angola             | In person | £3,800 |
| 08 - 12 Feb 2027 | Madrid, Spain              | In person | £3,800 |
| 08 - 12 Feb 2027 | Manama, Bahrain            | In person | £3,800 |
| 08 - 12 Feb 2027 | Marbella, Spain            | In person | £3,800 |
| 08 - 12 Feb 2027 | Marrakech, Morocco         | In person | £3,800 |
| 08 - 12 Feb 2027 | Miami, United States       | In person | £3,800 |
| 08 - 12 Feb 2027 | Milan, Italy               | In person | £3,800 |
| 08 - 12 Feb 2027 | Munich, Germany            | In person | £3,800 |
| 08 - 12 Feb 2027 | Muscat, Oman               | In person | £3,800 |
| 08 - 12 Feb 2027 | Nairobi, Kenya             | In person | £3,800 |
| 08 - 12 Feb 2027 | New York, United States    | In person | £3,800 |
| 08 - 12 Feb 2027 | Nice, France               | In person | £3,800 |
| 08 - 12 Feb 2027 | Nouakchott, Mauritania     | In person | £3,800 |
| 08 - 12 Feb 2027 | Oslo, Norway               | In person | £3,800 |
| 08 - 12 Feb 2027 | Paris, France              | In person | £3,800 |
| 08 - 12 Feb 2027 | Port Louis, Mauritius      | In person | £3,800 |
| 08 - 12 Feb 2027 | Prague, Czech Republic     | In person | £3,800 |
| 08 - 12 Feb 2027 | Pretoria, South Africa     | In person | £3,800 |
| 08 - 12 Feb 2027 | Riyadh, Saudi Arabia       | In person | £3,800 |
| 08 - 12 Feb 2027 | Rome, Italy                | In person | £3,800 |

| Dates            | Venue                            | Format    | Fee    |
|------------------|----------------------------------|-----------|--------|
| 08 - 12 Feb 2027 | Sarajevo, Bosnia and Herzegovina | In person | £3,800 |
| 08 - 12 Feb 2027 | Sharm El Sheikh, Egypt           | In person | £3,800 |
| 08 - 12 Feb 2027 | Singapore                        | In person | £3,800 |
| 08 - 12 Feb 2027 | Stockholm, Sweden                | In person | £3,800 |
| 08 - 12 Feb 2027 | Tokyo, Japan                     | In person | £3,800 |
| 08 - 12 Feb 2027 | Toronto, Canada                  | In person | £3,800 |
| 08 - 12 Feb 2027 | Tromso, Norway                   | In person | £3,800 |
| 08 - 12 Feb 2027 | Vienna, Austria                  | In person | £3,800 |
| 08 - 12 Feb 2027 | Zagreb, Croatia                  | In person | £3,800 |
| 08 - 12 Feb 2027 | Zurich, Switzerland              | In person | £3,800 |
| 08 - 12 Feb 2027 | Online, Virtual                  | Online    | £3,800 |
| 07 - 11 Jun 2027 | Abu Dhabi, United Arab Emirates  | In person | £3,800 |
| 07 - 11 Jun 2027 | Abuja, Nigeria                   | In person | £3,800 |
| 07 - 11 Jun 2027 | Accra, Ghana                     | In person | £3,800 |
| 07 - 11 Jun 2027 | Addis Ababa, Ethiopia            | In person | £3,800 |
| 07 - 11 Jun 2027 | Al Ain, United Arab Emirates     | In person | £3,800 |
| 07 - 11 Jun 2027 | Al Khobar, Saudi Arabia          | In person | £3,800 |
| 07 - 11 Jun 2027 | Alberta, Canada                  | In person | £3,800 |
| 07 - 11 Jun 2027 | AlUla, Saudi Arabia              | In person | £3,800 |
| 07 - 11 Jun 2027 | Amman, Jordan                    | In person | £3,800 |
| 07 - 11 Jun 2027 | Amsterdam, Netherlands           | In person | £3,800 |
| 07 - 11 Jun 2027 | Athens, Greece                   | In person | £3,800 |
| 07 - 11 Jun 2027 | Baku, Azerbaijan                 | In person | £3,800 |
| 07 - 11 Jun 2027 | Barcelona, Spain                 | In person | £3,800 |
| 07 - 11 Jun 2027 | Berlin, Germany                  | In person | £3,800 |
| 07 - 11 Jun 2027 | Boston, United States            | In person | £3,800 |

| Dates            | Venue                        | Format    | Fee    |
|------------------|------------------------------|-----------|--------|
| 07 - 11 Jun 2027 | Brussels, Belgium            | In person | £3,800 |
| 07 - 11 Jun 2027 | Budapest, Hungary            | In person | £3,800 |
| 07 - 11 Jun 2027 | Cairo, Egypt                 | In person | £3,800 |
| 07 - 11 Jun 2027 | Cape Town, South Africa      | In person | £3,800 |
| 07 - 11 Jun 2027 | Casablanca, Morocco          | In person | £3,800 |
| 07 - 11 Jun 2027 | Dammam, Saudi Arabia         | In person | £3,800 |
| 07 - 11 Jun 2027 | Dhahran, Saudi Arabia        | In person | £3,800 |
| 07 - 11 Jun 2027 | Doha, Qatar                  | In person | £3,800 |
| 07 - 11 Jun 2027 | Dubai, United Arab Emirates  | In person | £3,800 |
| 07 - 11 Jun 2027 | Edinburgh, United Kingdom    | In person | £3,800 |
| 07 - 11 Jun 2027 | Edmonton, Canada             | In person | £3,800 |
| 07 - 11 Jun 2027 | Frankfurt, Germany           | In person | £3,800 |
| 07 - 11 Jun 2027 | Geneva, Switzerland          | In person | £3,800 |
| 07 - 11 Jun 2027 | Houston, United States       | In person | £3,800 |
| 07 - 11 Jun 2027 | Istanbul, Turkey             | In person | £3,800 |
| 07 - 11 Jun 2027 | Jakarta, Indonesia           | In person | £3,800 |
| 07 - 11 Jun 2027 | Jeddah, Saudi Arabia         | In person | £3,800 |
| 07 - 11 Jun 2027 | Jubail, Saudi Arabia         | In person | £3,800 |
| 07 - 11 Jun 2027 | Khamis Mushait, Saudi Arabia | In person | £3,800 |
| 07 - 11 Jun 2027 | Kigali, Rwanda               | In person | £3,800 |
| 07 - 11 Jun 2027 | Kuala Lumpur, Malaysia       | In person | £3,800 |
| 07 - 11 Jun 2027 | Lisbon, Portugal             | In person | £3,800 |
| 07 - 11 Jun 2027 | Liverpool, United Kingdom    | In person | £3,800 |
| 07 - 11 Jun 2027 | London, United Kingdom       | In person | £3,800 |
| 07 - 11 Jun 2027 | Los Angeles, United States   | In person | £3,800 |
| 07 - 11 Jun 2027 | Luanda, Angola               | In person | £3,800 |

| Dates            | Venue                            | Format    | Fee    |
|------------------|----------------------------------|-----------|--------|
| 07 - 11 Jun 2027 | Madrid, Spain                    | In person | £3,800 |
| 07 - 11 Jun 2027 | Manama, Bahrain                  | In person | £3,800 |
| 07 - 11 Jun 2027 | Marbella, Spain                  | In person | £3,800 |
| 07 - 11 Jun 2027 | Marrakech, Morocco               | In person | £3,800 |
| 07 - 11 Jun 2027 | Miami, United States             | In person | £3,800 |
| 07 - 11 Jun 2027 | Milan, Italy                     | In person | £3,800 |
| 07 - 11 Jun 2027 | Munich, Germany                  | In person | £3,800 |
| 07 - 11 Jun 2027 | Muscat, Oman                     | In person | £3,800 |
| 07 - 11 Jun 2027 | Nairobi, Kenya                   | In person | £3,800 |
| 07 - 11 Jun 2027 | New York, United States          | In person | £3,800 |
| 07 - 11 Jun 2027 | Nice, France                     | In person | £3,800 |
| 07 - 11 Jun 2027 | Nouakchott, Mauritania           | In person | £3,800 |
| 07 - 11 Jun 2027 | Oslo, Norway                     | In person | £3,800 |
| 07 - 11 Jun 2027 | Paris, France                    | In person | £3,800 |
| 07 - 11 Jun 2027 | Port Louis, Mauritius            | In person | £3,800 |
| 07 - 11 Jun 2027 | Prague, Czech Republic           | In person | £3,800 |
| 07 - 11 Jun 2027 | Pretoria, South Africa           | In person | £3,800 |
| 07 - 11 Jun 2027 | Riyadh, Saudi Arabia             | In person | £3,800 |
| 07 - 11 Jun 2027 | Rome, Italy                      | In person | £3,800 |
| 07 - 11 Jun 2027 | Sarajevo, Bosnia and Herzegovina | In person | £3,800 |
| 07 - 11 Jun 2027 | Sharm El Sheikh, Egypt           | In person | £3,800 |
| 07 - 11 Jun 2027 | Singapore                        | In person | £3,800 |
| 07 - 11 Jun 2027 | Stockholm, Sweden                | In person | £3,800 |
| 07 - 11 Jun 2027 | Tokyo, Japan                     | In person | £3,800 |
| 07 - 11 Jun 2027 | Toronto, Canada                  | In person | £3,800 |
| 07 - 11 Jun 2027 | Tromso, Norway                   | In person | £3,800 |

| Dates            | Venue                           | Format    | Fee    |
|------------------|---------------------------------|-----------|--------|
| 07 - 11 Jun 2027 | Vienna, Austria                 | In person | £3,800 |
| 07 - 11 Jun 2027 | Zagreb, Croatia                 | In person | £3,800 |
| 07 - 11 Jun 2027 | Zurich, Switzerland             | In person | £3,800 |
| 07 - 11 Jun 2027 | Online, Virtual                 | Online    | £3,800 |
| 11 - 15 Oct 2027 | Abu Dhabi, United Arab Emirates | In person | £3,800 |
| 11 - 15 Oct 2027 | Abuja, Nigeria                  | In person | £3,800 |
| 11 - 15 Oct 2027 | Accra, Ghana                    | In person | £3,800 |
| 11 - 15 Oct 2027 | Addis Ababa, Ethiopia           | In person | £3,800 |
| 11 - 15 Oct 2027 | Al Ain, United Arab Emirates    | In person | £3,800 |
| 11 - 15 Oct 2027 | Al Khobar, Saudi Arabia         | In person | £3,800 |
| 11 - 15 Oct 2027 | Alberta, Canada                 | In person | £3,800 |
| 11 - 15 Oct 2027 | AlUla, Saudi Arabia             | In person | £3,800 |
| 11 - 15 Oct 2027 | Amman, Jordan                   | In person | £3,800 |
| 11 - 15 Oct 2027 | Amsterdam, Netherlands          | In person | £3,800 |
| 11 - 15 Oct 2027 | Athens, Greece                  | In person | £3,800 |
| 11 - 15 Oct 2027 | Baku, Azerbaijan                | In person | £3,800 |
| 11 - 15 Oct 2027 | Barcelona, Spain                | In person | £3,800 |
| 11 - 15 Oct 2027 | Berlin, Germany                 | In person | £3,800 |
| 11 - 15 Oct 2027 | Boston, United States           | In person | £3,800 |
| 11 - 15 Oct 2027 | Brussels, Belgium               | In person | £3,800 |
| 11 - 15 Oct 2027 | Budapest, Hungary               | In person | £3,800 |
| 11 - 15 Oct 2027 | Cairo, Egypt                    | In person | £3,800 |
| 11 - 15 Oct 2027 | Cape Town, South Africa         | In person | £3,800 |
| 11 - 15 Oct 2027 | Casablanca, Morocco             | In person | £3,800 |
| 11 - 15 Oct 2027 | Dammam, Saudi Arabia            | In person | £3,800 |
| 11 - 15 Oct 2027 | Dhahran, Saudi Arabia           | In person | £3,800 |

| Dates            | Venue                        | Format    | Fee    |
|------------------|------------------------------|-----------|--------|
| 11 - 15 Oct 2027 | Doha, Qatar                  | In person | £3,800 |
| 11 - 15 Oct 2027 | Dubai, United Arab Emirates  | In person | £3,800 |
| 11 - 15 Oct 2027 | Edinburgh, United Kingdom    | In person | £3,800 |
| 11 - 15 Oct 2027 | Edmonton, Canada             | In person | £3,800 |
| 11 - 15 Oct 2027 | Frankfurt, Germany           | In person | £3,800 |
| 11 - 15 Oct 2027 | Geneva, Switzerland          | In person | £3,800 |
| 11 - 15 Oct 2027 | Houston, United States       | In person | £3,800 |
| 11 - 15 Oct 2027 | Istanbul, Turkey             | In person | £3,800 |
| 11 - 15 Oct 2027 | Jakarta, Indonesia           | In person | £3,800 |
| 11 - 15 Oct 2027 | Jeddah, Saudi Arabia         | In person | £3,800 |
| 11 - 15 Oct 2027 | Jubail, Saudi Arabia         | In person | £3,800 |
| 11 - 15 Oct 2027 | Khamis Mushait, Saudi Arabia | In person | £3,800 |
| 11 - 15 Oct 2027 | Kigali, Rwanda               | In person | £3,800 |
| 11 - 15 Oct 2027 | Kuala Lumpur, Malaysia       | In person | £3,800 |
| 11 - 15 Oct 2027 | Lisbon, Portugal             | In person | £3,800 |
| 11 - 15 Oct 2027 | Liverpool, United Kingdom    | In person | £3,800 |
| 11 - 15 Oct 2027 | London, United Kingdom       | In person | £3,800 |
| 11 - 15 Oct 2027 | Los Angeles, United States   | In person | £3,800 |
| 11 - 15 Oct 2027 | Luanda, Angola               | In person | £3,800 |
| 11 - 15 Oct 2027 | Madrid, Spain                | In person | £3,800 |
| 11 - 15 Oct 2027 | Manama, Bahrain              | In person | £3,800 |
| 11 - 15 Oct 2027 | Marbella, Spain              | In person | £3,800 |
| 11 - 15 Oct 2027 | Marrakech, Morocco           | In person | £3,800 |
| 11 - 15 Oct 2027 | Miami, United States         | In person | £3,800 |
| 11 - 15 Oct 2027 | Milan, Italy                 | In person | £3,800 |
| 11 - 15 Oct 2027 | Munich, Germany              | In person | £3,800 |

| Dates            | Venue                            | Format    | Fee    |
|------------------|----------------------------------|-----------|--------|
| 11 - 15 Oct 2027 | Muscat, Oman                     | In person | £3,800 |
| 11 - 15 Oct 2027 | Nairobi, Kenya                   | In person | £3,800 |
| 11 - 15 Oct 2027 | New York, United States          | In person | £3,800 |
| 11 - 15 Oct 2027 | Nice, France                     | In person | £3,800 |
| 11 - 15 Oct 2027 | Nouakchott, Mauritania           | In person | £3,800 |
| 11 - 15 Oct 2027 | Oslo, Norway                     | In person | £3,800 |
| 11 - 15 Oct 2027 | Paris, France                    | In person | £3,800 |
| 11 - 15 Oct 2027 | Port Louis, Mauritius            | In person | £3,800 |
| 11 - 15 Oct 2027 | Prague, Czech Republic           | In person | £3,800 |
| 11 - 15 Oct 2027 | Pretoria, South Africa           | In person | £3,800 |
| 11 - 15 Oct 2027 | Riyadh, Saudi Arabia             | In person | £3,800 |
| 11 - 15 Oct 2027 | Rome, Italy                      | In person | £3,800 |
| 11 - 15 Oct 2027 | Sarajevo, Bosnia and Herzegovina | In person | £3,800 |
| 11 - 15 Oct 2027 | Sharm El Sheikh, Egypt           | In person | £3,800 |
| 11 - 15 Oct 2027 | Singapore                        | In person | £3,800 |
| 11 - 15 Oct 2027 | Stockholm, Sweden                | In person | £3,800 |
| 11 - 15 Oct 2027 | Tokyo, Japan                     | In person | £3,800 |
| 11 - 15 Oct 2027 | Toronto, Canada                  | In person | £3,800 |
| 11 - 15 Oct 2027 | Tromso, Norway                   | In person | £3,800 |
| 11 - 15 Oct 2027 | Vienna, Austria                  | In person | £3,800 |
| 11 - 15 Oct 2027 | Zagreb, Croatia                  | In person | £3,800 |
| 11 - 15 Oct 2027 | Zurich, Switzerland              | In person | £3,800 |
| 11 - 15 Oct 2027 | Online, Virtual                  | Online    | £3,800 |

## Certificate

Attendees receive a Certificate of Completion from Institute For Oil & Gas Training upon successfully finishing the course.

The certificate confirms participation in the Financial Evaluation of Suppliers & Contractors Training Course. Attendees are required to complete the full course to receive the Certificate of Completion.